

CHARLES R. GRANT INSURANCE AGENCY | Founded in 1953



HILARY SCHWAB

Left to right: Judi Godbey, Ashley Grant, Granny Grant, Ryan Grant, Ridge Grant and Linda Grant.

When clients call the Charles R. Grant Insurance Agency, chances are good a member of the Grant family will pick up the phone.

“Six people work here, and five of them are Grants,” says Ryan Grant, whose grandfather started the business in 1953. “When you call you don’t have to dial an 800 number or get a recording. You get one of us asking how we can help you.”

That’s one of the many personal, old-fashioned touches customers can expect from the agency, which celebrated its 56th anniversary in October.

In the company’s early years, founder Charles R. Grant often personally followed through on clients’ claims to ensure they got the protection they deserved, says Granny Grant, who joined the business with his father and his brother, Ridge Grant, in the 1970s.

The agency, which moved from Washington, D.C., to Rockville in 1976, has grown in recent years. It recently opened a second

agency in Easton and welcomed a third generation of Grants to the business — Ashley Grant and her brother Ryan Grant started in 2004. They joined Linda Grant and Judi Godbey, who have both been with the agency since the early 1980s.

Grant Insurance still prides itself in continuing to offer old-fashioned customer service.

“We like to think that we are current enough to have a state-of-the-art website and all of the technology and computer savvy we need, but still old-fashioned enough to treat people with respect like my grandfather did 56 years ago,” says Ryan Grant.

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